

FOR IMMEDIATE RELEASE

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**Neopost Provides Dramatic Improvements To
Mailing Process at 65 Los Angeles County Department
of Public and Social Services Facilities**

Neopost, a worldwide leading provider of mailing, addressing, document handling and logistics systems, provides mailing systems to the Los Angeles County Department of Public and Social Services (DPSS), significantly increasing overall mailroom productivity.

The DPSS has invested \$1.6 million in the installation of more than 1,000 pieces of mailing equipment and furniture across 65 facilities over the last two years. DPSS chose Neopost's mid-volume mail machines with interfaced thirty pound electronic scale and mail accounting system, System One folder inserters, letter extractors and openers, and modular mail sortation furniture for this aggressive implementation.

Neopost machines have enabled the DPSS's mail processing operation to realize a 15% reduction in labor costs by eliminating manual tasks such as opening thousands of incoming mail pieces per week, and folding and inserting approximately 30,000 outgoing documents per week. They have also seen a 7% savings in postage costs due to more accurate metering, and have improve internal mail routing through automated sortation.

“As director of the largest human services agency in the nation, it is of paramount importance to me that we connect our workforce to the best tools available to get the job done. One of the most important ways we communicate with the 1.7 million people who interact with us every month is through the mail, so the efficiency with which the mailrooms in our 65 locations handle incoming and outgoing mail must be optimal. From the beginning of their business relationship with us, Neopost has provided equipment, training and technical support of the highest caliber. The positive comments I get from staff about how the new equipment has made their jobs both easier *and* more effective is a real testimony to the time and attention that our Neopost representative gives us,” said Steven Golightly.

In addition, Neopost provides automatic maintenance agreements and an easy identification system for equipment, serial numbers, and account numbers.

About Los Angeles County Department of Public and Social Services

DPSS serves a county of 9.8 million residents, larger in population than 42 states; an area of 4,083 square miles, encompassing 88 cities; and the needs of an ethnically and culturally diverse community. DPSS is committed to working in partnership with our community to successfully implement Welfare Reform in Los Angeles County; by alleviating hardship by delivering temporary financial assistance to needy families and individuals in a manner that respects the dignity of each person; providing customized services and employment programs that promote personal responsibility, independence and economic self-sufficiency; and focusing on maximum positive outcomes, quality service, innovation and leadership.

For more information about our programs and the services we provide, visit our website at www.dpss.co.la.ca.us.

About Neopost

Neopost Inc. is a subsidiary of the Neopost Group, the second largest provider of mailing, addressing, document handling and logistics systems worldwide. Neopost's products are sold in 70 countries, with primary operations in the world's top mailing markets including the United States, Canada, France, and the United Kingdom.

Neopost Inc. is headquartered in Hayward, CA, where the North American corporate offices, customer service, and product development departments are located. Local sales and support are available throughout North America.

Neopost's innovations include the first electronic postage meter, the first postage meter and scale system providing automatic meter setting from the scale, and the first compact desktop folder inserter. Other innovations include Neopost's No Deposit Postage-On-Call®, the first remote meter resetting system not requiring prepayments; and the Neopost Price Protection Program®, which guarantees a fixed cost for the life of the contract and provides one monthly or quarterly payment. Neopost's unique Load 'N Go mode, featured in its SI68 and SI72 folder inserters, automatically detects which feeders have paper, then adjusts settings such as fold type, fold length, envelope size, paper length and paper thickness. Load 'N Go virtually eliminates operator adjustments and the need to program every job. Most recently, Neopost introduced the IJ25, the first stand-alone digital postage meter to comply with the United States Postal Service's Information-Based Indicia Program (IBIP) for simultaneous metering and barcode generation.

Neopost's history dates back to the 1920s when the organization's founders introduced the first postage meters in Europe. Over the years, the company has continued to serve as a leader in the design and manufacture of modular mailing systems, addressing systems, postage meters, electronic postage scales, and e-postage products.

Neopost is located online at www.neopostinc.com.