

# NEWS RELEASE

*For Immediate Release*

## **Neopost Introduces the IJ65, a Quiet, User-Friendly Digital Mailing Machine for the Office Market**

**IJ65's new transport and digital printing system provide better technology, productivity and control for the office mailing environment.**

HAYWARD, Calif., April 20, 2001 -- Neopost Inc., a wholly owned subsidiary of the Neopost Group, the second largest provider of mailing, document handling and logistics systems worldwide, today introduces the IJ65 digital mailing machine. The IJ65 is designed specifically for the office environment, where ease of use, quiet and clean operation are most important.

The IJ65 provides better technology, productivity and control for the office through a new transport and digital printing system that automatically adjusts for different envelope thickness and prints quietly and clearly on even or uneven surfaces up to 5/8" thick. A new wider feed platform ensures smooth, stable operation on larger flats, even the usually more difficult portrait style. The IJ65 is designed for the future, featuring digital technology compliant with the USPS desire to migrate from electronic meters to digital meters.

Neopost's IJ65 digital mailing machine is as simple to use as an office copier. A large control panel, an easy-to-read display, and programmable job settings make it painless for any office staff to operate the machine. Operators can also be designated and assigned passwords for improved security. Long lasting Click n' Snap™ ink cartridges make re-inking clean and uncomplicated. Integrated mail accounting helps offices monitor and allocate costs for more control of their mailing budgets. These advanced features, combined with ample speed at 135 letters per minute, make the IJ65 the most efficient, user friendly and secure mailing system for the office environment.

“The automatic features of Neopost's IJ65 digital mailing machine make it easy for office staff, who are not trained mail operators, to efficiently process mail,” said Jerome Agnola, Neopost's mailing systems product manager. “The IJ65's unique combination of advanced features, attractive design and quiet operation establishes Neopost as the leader

in digital mailing technology for the office environment, and digital technology assures customers of USPS compliance well into the future."

Neopost's IJ65 digital mailing machine sets new standards for office mailing equipment. It is available through Neopost's network of over 150 branch offices and dealer locations throughout North America. For sales information, call Neopost at 800-624-7892.

#### About Neopost

The Neopost Group is the second largest provider of mailing systems, addressing systems, document handling and logistics systems worldwide. Neopost's products are sold in 70 countries, with primary operations in the world's top mailing markets including the United States, Canada, France, and the United Kingdom.

Neopost Inc. is headquartered in Hayward, CA, where the North American corporate offices, customer service, and product development departments for the Neopost Group are located. Local sales and support are available throughout North America.

Neopost's history dates back to the 1920s when the organization's founders introduced the first postage meters in Europe. Over the years, the company has continued to serve as a leader in the design and manufacture of modular mailing systems, addressing systems, postage meters, electronic postage scales, and e-postage products.

Neopost's innovations include the first electronic postage meter, the first postage meter and scale system providing automatic meter setting from the scale, and the first compact desktop folder inserter. Other innovations include Neopost's No-Deposit-On-Call®, the first remote meter resetting system not requiring prepayments; and the Neopost Price Protection Program™, which guarantees a fixed cost for the life of the contract and provides one monthly or quarterly payment.

Neopost Inc. is located online at [www.neopostinc.com](http://www.neopostinc.com).

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